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BALI ORGANIK SUBAK

Professional Agriculture Product Exporter

BOS

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COMPANY PROFILE

Bali Organik Subak is a professional fruits and vegetables exporter from Bali-Indonesia since 2017. We have exported some tropical fruits, such as mangosteen, mango, dragon fruit, salacca and etc to China, Europe, middle east and and some country around the world. We also have exported vanilla bean, vanilla paste, and dried fruits to Europe. This year, we also provide good quality spice powder, cocoa powder, cocoa bean, and coffee bean to our buyers.

Bali Organik Subak has been registered as one of certified and trusted exporter from Indonesia. We have listed in China and Europe. Our farm and packing house has been registered as one of the trusted one in Indonesia. In every step of our export process, we always use the best handling methods to ensure product quality. Our Ministry of Agriculture annually always conducts audits and controls on us and other exporters in Indonesia due to the quality assurance management.

In addition, we also nurture farmers and build a sustainable value chain system based on community in Bali. Our value is Nature Farming, Healty Life and Sustainable Business. We believe that a good business should have 3 main related points: People, Planet, and Prosperity.



01

Pengembangan Pertanian *Farming Development:*

- Pemupukan
Fertilization
- Edukasi & Penyuluhan
Educations & Counseling
- Pemeliharaan lahan
Field maintenance
- Sistem Panen
Harvest system
- Teknologi pertanian
Agricultural technology
- Sertifikasi Kebun
Farm Certification

03

Pasca Panen *Post-Harvesting*

- Penjualan hasil budidaya
Crops selling
- Retail distribution: Pasar modern dan tradisional, supermarket, dll.
Retail distribution: modern and traditional market, supermarkets, etc
- Business to Business (B to B): supplier, hotel, restaurant.
Business to Business (B to B): supplier, hotel, restaurant.

02

Budidaya *Cultivation*

- Pengelolaan Lahan
Farm management
- Penanaman
Planting
- Pembiayaan
Funding



04

Ekspor *Export*

- We ship super quality tropical fresh fruit like mangosteen, papaya, sallaca, dragon fruit, mango, durian and also ginger, spices, coffee bean, chocolate and others tropical fruits and agriculture commodities to all country around the world. "From our happy farmers to our lovely costumers all around the world. Love from Bali"





01

PENGEMBANGAN PERTANIAN FARMING DEVELOPMENT:

- **Pemupukan (Fertilization)**
We produce organic fertilizer made from cattle manure like cow, goat, bat guano etc for farmers in our own factory. Our fertilizers are fermented by biological agent from Trichoderma.
- **Edukasi & Penyuluhan (Educations & Counseling)**
We educate young farmers on how to develop nature farming to maintain nature's sustainability. From the process on how to make a good quality of seeds, cultivating, farming, nurturing, harvesting and even on how to do the marketing of the farmer's product.
- **Pemeliharaan Lahan (Field Maintenance)**
We maintain our farms with organic materials to ensure good quality product, also to promote sustainable and healthy farming activity.
- **Sistem Panen (Harvest System)**
Our time of harvesting is determined by the degree of maturity and we harvest our farms alongside the farmers to ensure that we can get the best quality of product.
- **Teknologi Pertanian (Agricultural Technology)**
We create smart farming system based on IoT (Internet of Things) to help farmers to carry out treatments such as fertilization, irrigation, and monitoring our land effective and efficiently through smartphone that can be controlled remotely which could save time and the usage of water.
- **Sertifikasi Kebun (Farm Certification)**
We have 3 certificates for our farms: organic certification, farm certification, and farmers certification.



02

BUDIDAYA CULTIVATION

- **Pengelolaan Lahan (Farm management)**
We manage land into agricultural land and grow various commodities and the farmers are able to cultivate.
- **Penanaman (Planting)**
We planting many comodities like cabbage, chili, carrot ETC
- **Pembiayaan (Funding)**
We doing funding for farmers from our cooperative and provide farmers who are constrained by financing when cultivating.



03

PASCA PANEN POST-HARVESTING

- Penjualan hasil budidaya
Crops selling
- Retail distribution: Pasar Tradisional, Pasar Modern, Supermarket, Online Apps Retail.
Retail distribution: traditional market, modern market, supermarket, online apps retail.
- Business to Business (B to B): supplier, hotel, restaurant.
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04

EKSPOR EXPORT

- We ship super quality tropical fresh fruit like mangosteen, papaya, sallaca, dragon fruit, mango, durian and also ginger, spices, coffee bean, chocolate and others tropical fruits and agriculture commodities to all country around the world. "From our happy farmers to our lovely costumers all around the world. Love from Bali"



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